



### SAN Services of MEN@NET: fast-acting, secure, high-performance



The advantages of a Storage Area Network (SAN) are obvious: Efficiency, flexibility, speed and above all disaster tolerance are key factors. Certainly, all network components should be compatible and communicate error-free with each other. The compatibility of different original equipment manufacturers (OEM) equipment is usually an issue before an upcoming expansion of the network. Nevertheless the performance of the SAN should be guaranteed, too. And that is where we come in.

The company specialises in network and performance management of high-speed data networks. We provide a comprehensive product portfolio for your SAN. We have developed our own monitoring software SAN RM and offer services, training, workshops as well as measurement and analysis equipment from popular vendors. Since 1999 we have been your reliable partner in this sector.

### MEN@NET Cisco MDS SAN Migration Services

The purpose of this service is to assist Cisco and/or the Partners with the deployment of CISCO MDS SAN's infrastructure, while train the Partners to conduct future deployments without assistance by third party. The Cisco "Authorised Mentored Install Service Partner" MEN@NET will

provide one or more services described further on as agreed upon with the Partners.

In order to update/migrate an existing SAN infrastructure towards new Cisco SAN switches various activities need to be performed. To support these activities MEN@NET will optimise the migration efforts with an initial MEN@NET SAN



Health-Check and with MEN@NET SAN RM Software for documentation and verification purposes during the migration phase. MEN@NET SAN Migration Services are delivered in most cases remotely while leveraging our locally hosted Cisco MDS SAN learning lab, POC Library and designer offerings for end-to-end compute use-cases configuration and validations. MEN@NET will provide support and input for the overall Project/Program Management of the customer/partner for the duration of the project. Please note: Physical installation (rack & stack) will be provided upfront by the partner and/or the customer.

**SAN Migration Services**

In order to support the replacement of SAN switches in the customers datacenter MEN@NET provides the SAN RM software (VMware ESX VM) for the duration of the complete project. During the pre-migration health check MEN@NET also provides an Overview Presentation which is targeted for management and executive level sponsors and includes:

- Dashboard scorecards illustrating observations and gaps
- High exposure (P1) areas are called out
- Remediation options for corrective actions before migration starts

MEN@NET is able to provide on premise service if needed (need to be discussed and will be separately priced). MEN@NET's services are foreseen primarily for end-users in D-A-CH (Deliveries in the EU and EMEA are possible and can be discussed individually)

**Our Service - Your Benefit: MEN@NET Cisco MDS SAN Migration in brief**

- project initiation, design, migration/implementation plan
- pre-migration healthcheck
- installation of hardware conducted by customer/supplier
- configuration/verification of the new infrastructure
- post-migration healthcheck
- go live, knowledge transfer and final handover

**Our services for high-speed data networks****Health Check**

Manufacturer-independent analysis of the SAN environment.

**Review Meetings**

Workshops on a regular basis to stabilise the SAN.

**Remote Monitoring**

Continuous monitoring of the SAN by our experts.

**Troubleshooting**

Immediate fault isolation of urgent SAN problems.

**Pre-Deployment**

Proactive verification of technology changes in the SAN.

**Consulting**

Individual consulting for questions about complex SAN and networks

**We make performance happen** ● ● ●

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